

## Products and prices at a glance



| Magazine                     | Spotlight          | Business Spotlight | Spot on                    | ECOS               | ADESSO             | Écoute             | Deutsch perfekt              |
|------------------------------|--------------------|--------------------|----------------------------|--------------------|--------------------|--------------------|------------------------------|
| Frequency                    | monthly            | every two months   | monthly                    | monthly            | monthly            | monthly            | monthly                      |
| Single copy                  | € 5.90/SFR 10.00   | € 9.90/SFR 17.00   | € 3.80/SFR 6.50            | € 5.90/SFR 10.00   | € 5.90/SFR 10.00   | € 5.90/SFR 10.00   | € 5.90/SFR 10.00             |
| Annual subscription          | € 63.60/SFR 108.00 | € 53.40/SFR 92.70  |                            | € 63.60/SFR 108.00 | € 63.60/SFR 108.00 | € 63.60/SFR 108.00 | € 63.60/SFR 108.00           |
| Reduced annual subscription* | € 51.00/SFR 87.00  | € 42.60/SFR 74.40  | € 40.80/SFR 70.20          | € 51.00/SFR 87.00  | € 51.00/SFR 87.00  | € 51.00/SFR 87.00  | € 51.00/SFR 87.00            |
| Language                     | English            | Business English   | English for young learners | Spanish            | Italian            | French             | German as a foreign language |



| Workbook                                       | Spotlight plus     | Business Spotlight plus | Spot on More!      | ECOS plus          | ADESSO plus        | Écoute plus        | Deutsch perfekt PLUS |
|--|--------------------|-------------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| Frequency                                      | monthly            | every two months        | monthly            | monthly            | monthly            | monthly            | monthly              |
| Single copy                                    | € 3.50/SFR 6.00    | € 3.50/SFR 6.00         | € 3.50/SFR 6.00    | € 3.50/SFR 6.00    | € 3.50/SFR 6.00    | € 3.50/SFR 6.00    | € 3.50/SFR 6.00      |
| Annual subscription plus (Magazine + Workbook) | € 99.60/SFR 169.20 | € 71.40/SFR 123.30      |                    | € 99.60/SFR 169.20 | € 99.60/SFR 169.20 | € 99.60/SFR 169.20 | € 99.60/SFR 169.20   |
| Reduced annual subscription plus*              | € 79.80/SFR 136.20 | € 57.00 €/SFR 99.00     | € 76.80/SFR 131.40 | € 79.80/SFR 136.20 | € 79.80/SFR 136.20 | € 79.80/SFR 136.20 | € 79.80/SFR 136.20   |



| Audio CD                               | Spotlight Audio   | Business Spotlight Audio |
|--|-------------------|--------------------------|
| Frequency                              | monthly           | every two months         |
| Single copy                            | € 10.00/SFR 17.00 | € 14.90/SFR 25.30        |
| Audio subscription (6 issues CD)       | € 54.60/SFR 87.90 | € 82.20/SFR 141.00       |
| Audio subscription (6 issues Download) | € 46.50/SFR 74.70 | € 69.90/SFR 120.00       |

15% discount!

| ECOS Audio        | ADESSO Audio      | Écoute Audio      | Deutsch perfekt Audio |
|-------------------|-------------------|-------------------|-----------------------|
| monthly           | monthly           | monthly           | every two months      |
| € 10.00/SFR 17.00 | € 10.00/SFR 17.00 | € 10.00/SFR 17.00 | € 10.00/SFR 17.00     |
| € 54.60/SFR 87.90 | € 54.60/SFR 87.90 | € 54.60/SFR 87.90 | € 54.60/SFR 87.90     |
| € 46.50/SFR 74.70 | € 46.50/SFR 74.70 | € 46.50/SFR 74.70 | € 46.50/SFR 74.70     |



| The teaching supplement | Spotlight in the classroom | Business Spotlight in the classroom | Spot on in the classroom | ECOS en la clase | ADESSO in classe | Écoute en classe | Deutsch perfekt im Unterricht |
|-------------------------|----------------------------|-------------------------------------|--------------------------|------------------|------------------|------------------|-------------------------------|
| Frequency               | monthly                    | every two months                    | monthly                  | monthly          | monthly          | monthly          | monthly                       |

free service available to teachers; includes didactic tips and suggestions for using material for lessons

Subscriptions: the € prices include postage and packing for Germany and Austria, and the SFR price for Switzerland. For delivery to other countries additional postage and packing costs will be charged. For order of single copies: the postage and packing costs will be charged according to quantity and weight.

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